

PowerMate®

StairClimbing HandTrucks

Typical Customer Comments :

"...our company purchased a *PowerMate*® model M-1...At the time we were always scrambling to find enough help to bring a boiler into a basement without any injuries. Now it takes only two men and neither one of them is risking injury. It not only cuts your time...but you get to keep your other techs out in the field making you money on other jobs."

Jack Hall Plumbing & Heating

"We now look at the cost of the *PowerMate*® not as an expense, but an investment. We can see it speeding up installations, which will increase our profits...We love our *PowerMate*®."

Herman Plumbing Co. Inc.

"With the purchase of the M1 in 2003, it greatly improved our productivity...and decreased the number of injuries due to moving heavy equipment. In prior years, sending four men to carry a Geothermal System into a basement was costing approximately \$320 to \$450..Now, the cost of one delivery driver is only \$50-\$75. With installing 200 units per year, you can see just how quickly it has paid for itself."

Bill's Heating & Air Conditioning



PowerMate®

StairClimbing HandTrucks

Ask About
Our Financing
Options!



For More Information Call Today!

1-800-697-6283

www.powermate.biz/hvac-r

Manufactured by :

L P INTERNATIONAL INC.

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PowerMate®

StairClimbing HandTrucks

Are Your Profits Shrinking...Do You
Want to Increase your Bottom Line?
Invest in....

The Only Lifting Solution You Will Ever Need!



SAVE \$ 42,000 EACH YEAR

Change The Way You Do Business,
Invest in a *PowerMate*®!

PowerMate®

PowerMate® is a proven “Solution Provider” that works with you to achieve your company objectives...

Benefits:

- ◆ Does 100% of the lifting and is ergonomically designed to reduce physical effort used to move heavy loads by 87%
- ◆ Reduces the chance of personal injury and resulting costs. (Averaging costs over \$29,000 per incident)
- ◆ Quick and Sustainable R.O.I.
- ◆ Increases job efficiency and productivity.
- ◆ Significantly lowers labor costs.
- ◆ Differentiate yourself from your competitors.
- ◆ Create referrals and repeat business



PowerMate®

Savings Analysis..

FOR MOVING HOT WATER TANKS / BOILERS / FURNACES / A/C UNITS / RADIATORS / ETC.

ESTIMATED:

2 Men per installation, 4 Hours per installation
 \$50/hr labor rate, \$200/hr billing rate,
 10 installs per month

Current Method:	PowerMate® Method:
Cost of labor per month = 2 men x 4 hours = 2 (\$50) x 4 = \$400 labor costs per installation	Cost of labor per month = 1 man x 4 hours = \$50 x 4 = \$200 labor costs per installation

Monthly savings using a
PowerMate® = \$2,000.00

PLUS, ADDITIONAL BILLABLE REVENUE OF UP TO \$1500 PER MONTH BY SENDING YOUR SECOND MAN OUT ON OTHER JOBS

Total Annual Savings & Additional Profits = \$ 42,000.00

PLUS POTENTIAL COST AVOIDANCE OF \$29,000.00 PER YEAR BY REDUCING COMPENSATION CLAIMS

PowerMate®

Take Advantage of Our..
“Show Promotion”

Save 20%

On Our New Value Added Solution Package!

*Package includes: Customer Training, Big Wheel Attachment, Step Extension & Pivot Pad.

1) Customer

- protect your investment, maximize compliance, and promote safety with the “ Best in Class” on-site operator training.



2) Big Wheel Attachment:*

- perfect for moving heavy loads across gravel, grass, mud, snow, and deliver to new construction & row housing.



3) Step Extension & Pivot Pad:*

- with the step extension & small pivot pad you have to ability to complete 17% more deliveries then ever before.

